

# BARNES & NOBLE

## BOOKSELLERS

### Institutional Account Benefits & Quote Process

1. Barnes & Noble will create a customized quote for you within 24-48 hours of receipt that will be e-mailed to you. You will use this quote to create your purchase order. *Please always request a quote before sending a purchase order.*  
**- email all quote requests with title, author, quantity and ISBN # if possible to CRM2140@bn.com with your name, organization, and phone #**
2. With rare exception, you will consistently receive a 20% institutional discount off the list price of your books. We have your account information and tax exempt number on file. (All accounts are exempt from paying NJ sales tax)
3. Your books will be delivered to your location with no additional shipping or handling charges. Special accommodations such as shipping product from one order to multiple addresses are available.
4. Should there be a problem with your order, all you need to do is call or email me and I will take care of any issues.
5. All orders may be charged to the account with the use of a Purchase Order or may be paid using a credit card, gift card, check, or cash. We are also an approved vendor with many different state offices. We have a great deal of experience filling these orders and will work with you to ensure that you receive your books quickly and get the best possible value for your budget.
6. I will always work to obtain the best possible price for you and purchase books in volume that may otherwise be difficult to obtain.

**If you would like further information or if you would like to receive a quote or place an order, please email [crm2140@bn.com](mailto:crm2140@bn.com)**



Nicolle Oppenheimer  
Community Business Development Manager  
Barnes & Noble, Inc.  
319 Routes 202/206; Bridgewater, NJ 08807  
(o) 908-526-0814 (m) 908-892-4211  
(f) 908-526-8798  
[crm2140@bn.com](mailto:crm2140@bn.com)